

Jordan M. Taylor

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Acme Corporation

RE: Freelance To Full Time Key Account Manager

Dear Hiring Manager,

I am writing to express my enthusiasm for the Freelance To Full Time Key Account Manager position at Acme Corporation, which I discovered on LinkedIn. With a background in managing key accounts and a proven track record of driving revenue growth, I am excited about the opportunity to contribute to your team and help further Acme Corporation's success in this role.

In my recent freelance position with XYZ Solutions, I successfully managed a portfolio of high-value clients, resulting in a 40% increase in their annual spending through tailored engagement strategies. By developing in-depth relationships and understanding client needs, I was able to identify upsell opportunities that led to an additional \$1.2 million in revenue. Additionally, my collaborative approach enabled me to work effectively with cross-functional teams to enhance customer satisfaction, evidenced by a 95% client retention rate during my tenure.

I am particularly drawn to Acme Corporation's commitment to innovation and client-focused solutions. I believe my ability to analyze market trends and client feedback would further enhance your key account strategies. I look forward to the possibility of discussing how my experience and vision align with Acme's goals. Thank you for considering my application.

Sincerely,

Jordan M. Taylor