

Jordan A. Thompson

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Acme Corporation

RE: Freelance To Full Time Loan Officer

Dear Hiring Manager,

I am excited to apply for the Freelance to Full Time Loan Officer position at Acme Corporation, which I discovered on your careers page. With over five years of experience in the lending industry, I am eager to bring my expertise in customer service and loan processing to your respected team. The opportunity to transition to a full-time role aligns perfectly with my career goals, and I am enthusiastic about the prospect of contributing to Acme's success.

During my time as a freelance loan officer, I successfully managed a diverse portfolio of clients, consistently exceeding my targets by 20% through tailored loan solutions. One of my notable achievements was helping a local small business secure a \$500,000 loan, enabling them to expand operations and create new jobs. This involved conducting thorough financial analyses and collaborating closely with underwriters to streamline the approval process. Additionally, I took the initiative to develop a series of educational workshops for first-time homebuyers, resulting in a 30% increase in client referrals and enhancing my reputation in the community.

I am particularly drawn to Acme Corporation because of its commitment to customer-centric service and innovative financial solutions. I am eager to leverage my skills in relationship building and my extensive knowledge of loan products to drive growth and foster lasting relationships with clients. I would greatly appreciate the opportunity to discuss how my background, skills, and enthusiasms align with Acme's vision and goals. Thank you for considering my application; I look forward to the possibility of contributing to your team.

Sincerely,

Jordan A. Thompson