

Jordan A. Collins

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Acme Corporation

RE: Relocation Key Account Manager

Dear Hiring Manager,

I am excited to apply for the Relocation Key Account Manager position at Acme Corporation, which I discovered on LinkedIn. With over seven years of experience in account management and a proven track record in the relocation industry, I am eager to bring my expertise in strategic relationship building and client satisfaction to your team.

In my previous role as Senior Account Manager at Global Relocations, I successfully led a team that managed over 100 high-profile corporate accounts. One of my key achievements was developing a tailored relocation strategy for a Fortune 500 client that resulted in a 25% decrease in relocation costs and a 40% improvement in employee satisfaction scores. This initiative not only strengthened the client relationship but also enhanced the company's reputation in the market. Additionally, I implemented a CRM system that streamlined communication and reporting processes, increasing team efficiency by 30% and allowing us to better respond to client needs in a timely manner.

I am particularly drawn to Acme Corporation's commitment to innovation and customer-centric service. I am confident that my proactive approach and dedication to fostering long-term partnerships would make a positive impact on your clients. I would welcome the opportunity to discuss how my background, skills, and enthusiasms align with the goals of Acme Corporation. Thank you for considering my application; I look forward to the possibility of contributing to your esteemed team.

Sincerely,

Jordan A. Collins