

Aisha Patel

aisha.patel@example.com • (555) 123-4567 • Austin, TX • linkedin.com/in/aisha-patel

SUMMARY

Dedicated and results-driven Assistant Store Manager with over 5 years of experience in retail operations. Proven track record of boosting sales by up to 20% through effective team leadership and customer engagement strategies.

EXPERIENCE

Assistant Store Manager

Jan 2022 - Present

Target, Austin, TX

- Increased store sales by 15% year-over-year by implementing targeted promotional campaigns.
- Reduced inventory shrinkage by 10% through improved loss prevention strategies and staff training.
- Managed a team of 20+ employees, focusing on performance management and development.

Retail Supervisor

Jun 2019 - Dec 2021

Walmart, Austin, TX

- Achieved a 25% increase in customer satisfaction scores by introducing a new customer feedback system.
- Streamlined operations, resulting in a 30% reduction in checkout wait times.
- Trained new hires on inventory management systems, improving efficiency on the floor.

Sales Associate

May 2017 - May 2019

Best Buy, Austin, TX

- Consistently exceeded monthly sales targets by an average of 20%.
- Developed product knowledge workshops for colleagues, enhancing overall team capability.
- Assisted in inventory management, reducing excess stock by 15%.

EDUCATION

Bachelor of Science in Business Administration

May 2018

University of Texas at Austin, Austin, TX • GPA: 3.7

SKILLS

Technical Skills: Sales Analytics, Inventory Management, Customer Relationship Management (CRM), Visual Merchandising

Tools & Frameworks: POS Systems, Microsoft Excel, Tableau, Salesforce