

Aisha Patel

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SUMMARY

Detail-oriented Corporate Lawyer with over 5 years of experience in corporate governance, mergers and acquisitions, and compliance. Proven track record of successfully negotiating contracts and advising clients on legal strategies, resulting in a 20% reduction in contractual disputes.

EXPERIENCE

Corporate Associate

Jan 2022 - Present

Smith & Johnson LLP, San Francisco, CA

- Negotiated and closed mergers valued at over \$200 million, increasing client portfolio by 30%.
- Developed compliance programs that reduced regulatory violations by 40%, saving clients an average of \$500,000 annually.
- Drafted and reviewed contracts with a focus on risk management, improving contract approval time by 25%.

Corporate Counsel

Jun 2018 - Dec 2021

Tech Innovators Inc., San Francisco, CA

- Advised on corporate governance and compliance matters, leading to a successful IPO process.
- Implemented legal frameworks that enhanced operational efficiency, resulting in a 15% decrease in legal expenditures.
- Conducted legal research and analysis which provided strategic insights to the executive team.

Legal Intern

May 2017 - Aug 2017

Green & Blue Attorneys, San Francisco, CA

- Supported senior attorneys in preparing legal documents, increasing workflow efficiency by 20%.
- Conducted due diligence for corporate transactions, honing skills in legal analysis and research.

EDUCATION

Juris Doctor

May 2021

Stanford Law School, Stanford, CA • GPA: 3.8

Bachelor of Science in Business Administration

May 2018

University of California, Berkeley, Berkeley, CA • GPA: 3.7

SKILLS

Technical Skills: Contract Negotiation, Corporate Governance, Regulatory Compliance, Legal Research

Tools & Frameworks: LexisNexis, Westlaw, Microsoft Office Suite