

Aisha Patel

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SUMMARY

Detail-oriented and results-driven retail professional with over two years of experience in high-volume retail environments. Proven ability to increase sales and enhance customer satisfaction through effective team leadership and operational excellence.

EXPERIENCE

Retail Associate

Jan 2022 - Present

SuperMart, Austin, TX

- Increased monthly sales by 15% by implementing promotional strategies and upselling techniques.
- Trained and supervised a team of 5 associates, resulting in a 20% improvement in customer service ratings.
- Managed inventory control and reduced stock discrepancies by 30% through regular audits.

Sales Intern

Jun 2021 - Dec 2021

Fashion Hub, Austin, TX

- Assisted in visual merchandising, leading to a 10% increase in foot traffic.
- Collaborated with the management team to streamline checkout processes, reducing wait times by 15%.
- Conducted market research and presented findings that informed new product lines.

Cashier

May 2019 - May 2021

Quick Stop Grocery, Austin, TX

- Achieved a 98% accuracy rate in transaction processing over two years.
- Provided exemplary customer service, contributing to a 30% increase in customer loyalty program sign-ups.
- Managed cash handling procedures, ensuring compliance with financial policies.

EDUCATION

Bachelor of Science in Business Administration

May 2018

University of Texas at Austin, Austin, TX • GPA: 3.7

SKILLS

Technical Skills: Sales Analytics, Customer Relationship Management (CRM), Inventory Management, Merchandising

Tools & Frameworks: Microsoft Excel, POS Systems, Shopify