

Aisha Patel

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SUMMARY

Dynamic and results-oriented General Manager with over 8 years of experience leading high-performing teams in the retail sector. Proven track record of driving revenue growth and improving operational efficiency through strategic planning and innovative solutions.

EXPERIENCE

General Manager

Jan 2022 - Present

Retail Innovations LLC, Seattle, WA

- Increased annual revenue by 25% within the first year through effective marketing strategies and customer engagement initiatives.
- Reduced operational costs by 15% by implementing Lean methodologies, resulting in a savings of \$500,000 annually.
- Led a team of 50 employees, fostering a culture of accountability and performance improvement.

Operations Manager

Jun 2018 - Dec 2021

Tech Goods Inc., Portland, OR

- Streamlined supply chain processes, reducing delivery times by 30%, leading to enhanced customer satisfaction.
- Implemented new inventory management software that improved stock accuracy by 40%.
- Achieved a 20% increase in team productivity through targeted training programs.

Assistant General Manager

Jan 2016 - May 2018

Market Leaders Corp., San Francisco, CA

- Contributed to a 15% growth in overall sales through strategic planning and promotional campaigns.
- Coordinated cross-departmental teams to launch a new product line, achieving \$1M in sales within the first six months.
- Managed customer service operations, improving customer retention rates by 10%.

EDUCATION

Bachelor of Science in Business Administration

May 2018

University of Washington, Seattle, WA • GPA: 3.7

SKILLS

Technical Skills: Project Management, Lean Methodology, Data Analysis, Strategic Planning

Tools & Frameworks: Salesforce, Trello, Tableau