

Aisha Patel

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SUMMARY

Results-driven Loan Officer with over 5 years of experience in residential and commercial lending. Proven track record in closing loans efficiently while maintaining high customer satisfaction levels and exceeding sales targets.

EXPERIENCE

Senior Loan Officer

Jan 2022 - Present

BlueSky Lending, Los Angeles, CA

- Increased loan approval rate by 30% through enhanced client consultations and streamlined application processes.
- Managed a portfolio of over \$20 million in loans, ensuring timely payments and reducing delinquency rates by 15%.
- Implemented new loan origination software which improved processing time by 25%.

Loan Officer

Jun 2018 - Dec 2021

Skyline Financial Group, Los Angeles, CA

- Closed an average of 15 loans per month, exceeding monthly targets by 20%.
- Developed strong relationships with real estate agents, resulting in a 40% increase in referral business.
- Trained and mentored junior loan officers on compliance regulations and customer service best practices.

Loan Processor

Jan 2016 - May 2018

Prime Mortgage Solutions, Los Angeles, CA

- Processed over 200 loan applications with a 98% accuracy rate, significantly reducing rework and delays.
- Collaborated with underwriters to streamline the approval process, cutting processing time by 15 days.
- Enhanced customer experience by providing timely updates and maintaining clear communication with clients.

EDUCATION

Bachelor of Science in Finance

May 2018

University of California, Los Angeles, Los Angeles, CA • GPA: 3.7

SKILLS

Technical Skills: Loan Origination Software, Credit Analysis, Risk Assessment, Financial Modeling

Tools & Frameworks: Encompass, Calyx, Excel, Salesforce