

Jasmine Patel

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SUMMARY

Dedicated and results-driven Assistant Store Manager with over 5 years of retail experience, excelling in team leadership and operational efficiency. Proven track record in driving sales growth and improving customer satisfaction through strategic management and staff development.

EXPERIENCE

Assistant Store Manager

Jan 2022 - Present

Retail Solutions Inc., Seattle, WA

- Increased monthly sales by 20% through effective merchandising and promotional strategies.
- Implemented a new staff training program that improved employee retention rates by 15%.
- Managed daily operations including inventory control, resulting in a 30% reduction in stock discrepancies.

Sales Associate

Jun 2019 - Dec 2021

Fashion Hub, Seattle, WA

- Consistently exceeded sales targets by an average of 25% each quarter.
- Developed strong customer relationships, contributing to a 40% increase in repeat customers.
- Utilized POS systems effectively to streamline checkout processes, reducing wait times by 15%.

Retail Associate

Aug 2016 - May 2019

Electronics Depot, Bellevue, WA

- Assisted in managing inventory that led to a 20% decrease in overstock.
- Collaborated with management on store layout changes that improved customer flow.
- Trained new hires on customer service best practices, resulting in a 10% increase in customer satisfaction scores.

EDUCATION

Bachelor of Science in Business Administration

May 2018

University of Washington, Seattle, WA • GPA: 3.7

SKILLS

Technical Skills: Inventory Management, Sales Forecasting, Customer Relationship Management (CRM), Team Leadership

Tools & Frameworks: POS Systems, Microsoft Excel, Salesforce, Tableau