

Aisha Patel

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SUMMARY

Dynamic and results-oriented General Manager with over 6 years of experience in operational management and strategic planning. Proven track record in driving business growth and enhancing operational efficiency through innovative strategies and team leadership.

EXPERIENCE

General Manager

Jan 2022 - Present

Tech Innovations LLC, Austin, TX

- Increased annual revenue by 25% through strategic business development initiatives.
- Implemented a new project management system that reduced project delivery times by 30%.
- Led a team of 20 in achieving a customer satisfaction score of 95%.

Operations Manager

Jun 2018 - Dec 2021

Green Solutions Inc., Dallas, TX

- Streamlined operations that resulted in a 15% reduction in overhead costs.
- Designed and executed a new training program that improved employee retention rates by 20%.
- Coordinated cross-functional teams to deliver projects on time and under budget.

Assistant General Manager

Jul 2016 - May 2018

SmartTech Corp., Houston, TX

- Supported the General Manager in overseeing daily operations for a \$5M business unit.
- Improved supply chain logistics, resulting in a 10% decrease in delivery times.
- Facilitated quarterly business reviews that enhanced stakeholder engagement and trust.

EDUCATION

Bachelor of Science in Business Administration

May 2018

University of Texas, Austin, TX • GPA: 3.7

SKILLS

Technical Skills: Project Management, Data Analysis, Budget Management, Strategic Planning

Tools & Frameworks: Asana, Tableau, Microsoft Excel, Salesforce