

Jamal Thompson

jamal.thompson@example.com • (555) 123-4567 • Austin, TX • linkedin.com/in/jamal-thompson

SUMMARY

Dedicated and results-driven Mid Level Real Estate Broker with over 5 years of experience in residential and commercial properties. Proven track record of exceeding sales targets and delivering exceptional client service.

EXPERIENCE

Real Estate Broker

Jan 2022 - Present

Innovative Realty Group, Austin, TX

- Closed transactions worth over \$10 million, achieving a 20% increase in sales volume within one year.
- Successfully negotiated 15+ contracts annually, resulting in a 95% client satisfaction rate.
- Utilized CRM software to streamline client communications, reducing response time by 30%.

Real Estate Agent

June 2018 - Dec 2021

Urban Nest Realty, Austin, TX

- Consistently ranked in the top 10% of agents, closing an average of 25 transactions per year.
- Implemented a digital marketing strategy that increased property visibility and led to a 40% increase in inquiries.
- Conducted market analysis to advise clients, resulting in an average 15% increase in property sale prices.

Real Estate Intern

Jan 2017 - May 2018

Skyline Properties, Austin, TX

- Assisted in managing property listings, contributing to a 10% increase in lead generation.
- Performed market research that supported the development of successful marketing materials.
- Provided excellent customer service, contributing to positive client feedback that enhanced brand reputation.

EDUCATION

Bachelor of Science in Business Administration

May 2018

University of Texas at Austin, Austin, TX • GPA: 3.7

SKILLS

Technical Skills: Market Analysis, Negotiation, Client Relationship Management, Property Valuation

Tools & Frameworks: Zillow, Realtor.com, Salesforce, Google Workspace