

Aisha Khan

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SUMMARY

Detail-oriented Revenue Analyst with over 5 years of experience in revenue forecasting, data analysis, and strategic planning. Proven track record of improving revenue streams and optimizing reporting processes through data-driven insights.

EXPERIENCE

Revenue Analyst

Jan 2022 - Present

Tech Innovations Inc., Seattle, WA

- Increased revenue forecasting accuracy by 25% through advanced data modeling techniques.
- Identified and implemented cost-saving measures that resulted in a 15% reduction in operational expenses, saving \$200,000 annually.
- Utilized SQL and Python to automate reporting processes, reducing report generation time by 40%.

Junior Revenue Analyst

Jun 2018 - Dec 2021

Market Dynamics LLC, Seattle, WA

- Assisted in the analysis of sales data, contributing to a 10% increase in quarterly revenue through actionable insights.
- Developed and maintained financial models to predict revenue trends, improving forecasting reliability by 20%.
- Collaborated with cross-functional teams to streamline the billing process, reducing invoice discrepancies by 30%.

Financial Analyst Intern

Jan 2017 - May 2018

Global Finance Corp., Seattle, WA

- Conducted market research that supported a strategic shift, resulting in a 12% increase in market share.
- Prepared detailed reports and presentations for senior management, enhancing data-driven decision making.
- Gained hands-on experience with Excel and financial forecasting tools.

EDUCATION

Bachelor of Science in Finance

May 2018

University of Washington, Seattle, WA • GPA: 3.7

SKILLS

Technical Skills: Data Analysis, Financial Modeling, Revenue Forecasting, Statistical Analysis

Tools & Frameworks: SQL, Python, Excel, Tableau