

# Asha Patel

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## SUMMARY

Experienced Senior Intellectual Property Attorney with over 10 years in IP law, specializing in patent prosecution and litigation. Proven track record in enhancing IP portfolio value and driving strategic licensing negotiations.

## EXPERIENCE

### Senior Intellectual Property Attorney

Jan 2022 - Present

*Tech Innovations LLC, San Francisco, CA*

- Successfully negotiated a licensing agreement resulting in a 30% increase in annual revenue, contributing an additional \$2 million to the company's bottom line.
- Led a team in patent litigation that achieved a favorable verdict, saving the client \$1.5 million in potential damages.
- Streamlined the patent application process, reducing approval time by 40% through implementation of new case management software.

### Intellectual Property Counsel

Jun 2016 - Dec 2021

*Innovative Solutions Inc., Los Angeles, CA*

- Developed and managed a comprehensive IP strategy that increased patent filings by 50% within two years.
- Advised on IP due diligence for mergers and acquisitions valued at over \$100 million.
- Conducted IP training sessions for over 100 employees, enhancing awareness and compliance by 60%.

### Associate Intellectual Property Attorney

Aug 2013 - May 2016

*Legal Firm Name, New York, NY*

- Assisted in the successful filing of over 200 patents across various technology sectors.
- Conducted extensive prior art searches and assessments, improving the quality of patent applications by 25%.
- Managed IP litigation cases resulting in a 90% success rate in court.

## EDUCATION

### Juris Doctor

May 2013

*Stanford Law School, Stanford, CA • GPA: 3.8*

### Bachelor of Science in Electrical Engineering

May 2010

*University of California, Berkeley, Berkeley, CA • GPA: 3.6*

## SKILLS

**Technical Skills:** Patent Prosecution, IP Litigation, Trademark Registration, Licensing Negotiations

**Tools & Frameworks:** IP Management Software, LexisNexis, PatSnap