

Jasmine Patel

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SUMMARY

Dynamic and results-oriented Senior Mortgage Broker with over 10 years of experience in residential lending. Proven track record of building strong client relationships and delivering tailored mortgage solutions that meet diverse financial needs.

EXPERIENCE

Senior Mortgage Broker

Jan 2022 - Present

Prime Lending Solutions, Seattle, WA

- Increased loan origination volume by 30% year-over-year, resulting in an additional \$10 million in closed loans.
- Implemented a client relationship management system that reduced processing time by 25%, enhancing customer satisfaction.
- Trained and mentored junior brokers, improving team performance and helping them achieve an average loan closure rate of 80%.

Mortgage Broker

Jun 2018 - Dec 2021

Evergreen Home Loans, Seattle, WA

- Closed over \$50 million in residential loans while maintaining a 95% customer satisfaction rating.
- Developed innovative marketing strategies that increased lead generation by 40%, resulting in a broader client base.
- Collaborated with underwriters and loan processors to streamline application workflows, reducing average loan approval time by 15 days.

Junior Mortgage Broker

May 2015 - May 2018

National Mortgage Company, Seattle, WA

- Assisted in processing over 200 loan applications, achieving a 95% success rate in approvals.
- Utilized mortgage software tools to enhance efficiency and accuracy in loan documentation.
- Built lasting relationships with clients that resulted in a 25% referral rate for new business.

EDUCATION

Bachelor of Science in Finance

May 2014

University of Washington, Seattle, WA • GPA: 3.8

SKILLS

Technical Skills: Mortgage underwriting, Loan origination, Regulatory compliance, Financial analysis

Tools & Frameworks: Calyx Point, Encompass, LoanSifter