

Aisha Khan

aisha.khan@example.com • (555) 987-6543 • Seattle, WA • linkedin.com/in/aisha-khan

SUMMARY

Dynamic and results-driven Senior Store Manager with over 8 years of experience in retail management. Proven track record of increasing store profitability by 30% through innovative sales strategies and exceptional team leadership.

EXPERIENCE

Senior Store Manager

Jan 2022 - Present

Retail Excellence Inc., Seattle, WA

- Increased store sales by 25% year-over-year by implementing targeted marketing campaigns and optimizing inventory management.
- Reduced employee turnover by 40% through the introduction of a comprehensive training program and fostering a positive workplace culture.
- Led a team of 30+ employees using performance management software to track KPIs and enhance team productivity.

Store Manager

Mar 2018 - Dec 2021

Trendsetter Retail Group, Portland, OR

- Achieved a 15% reduction in operational costs by streamlining processes and renegotiating vendor contracts.
- Drove customer satisfaction scores to a record high of 95% through enhanced training in customer service protocols.
- Implemented a new point-of-sale system that improved transaction speed by 20% and reduced checkout errors.

Assistant Store Manager

Jan 2016 - Feb 2018

Fashion Hub, Los Angeles, CA

- Supported the Store Manager in achieving monthly sales goals, contributing to a 10% increase in overall store performance.
- Organized and executed in-store events that boosted foot traffic by 35% and led to increased sales.
- Trained and developed new team members, resulting in a 50% faster onboarding process.

EDUCATION

Bachelor of Science in Business Management

May 2018

University of Washington, Seattle, WA • GPA: 3.7

SKILLS

Technical Skills: Inventory Management, Sales Strategy Development, Customer Relationship Management (CRM), Performance Analytics

Tools & Frameworks: Square POS, Shopify, Microsoft Excel, Trello